



MEMORANDUM

Business & Finance Services

Mark McQueen, Superintendent | Jim Loyed, Chief Financial Officer

TO: Prospective Respondents

FROM: Dan Fuller, GM of Purchasing, Contracting & Materials Mgmt

DATE: December 17, 2024

RE: ITB 25-04 – ADDENDUM NO. 1 E-Rate Internal Connections

Addendum for ITB 25-04, is amended in the following particulars and in these particulars only. All provisions of the original documents shall remain in force, except as specifically modified or changed herein or by other Addendum issued by Bay District Schools. This Addendum is hereby made part of the proposal documents.

This Addendum addresses questions from respondents submitted before the cutoff date. All proposers are responsible for receiving and reading Addendums. All Addendums will be posted at www.bay.k12.fl.us/bids and DemandStar.

1. . In Attachment A, the Fortinet FS-448E-FPOE and FS-424E-FIBER both have 2 power supplies and is documented by Fortinet as “redundant” on the product datasheet listed on Fortinet’s website, and you cannot configure this proposed C2 Equipment via the Fortinet operating system (FortiOS) to disable one of the power supplies to adhere to FCC E-Rate guidelines. Do you consider a switch with a single power supply an equivalent as it adheres to FCC E-Rate guidelines with regards to “redundancy”, or do you have a requirement for “redundancy?”

A. We would consider a switch with a single power supply an equivalent as long as it meets the other specifications provided by the FS-448E-FPOE and the FS-424E-FIBER including the ability to be managed by our district's Forti manager.

2. What is the purpose of the Fortinet Fortigate 601F to provide basic firewall protection, advanced security features such as intrusion protection, deep packet inspection, anti-virus/anti-spam, application control, web filtering, SSL protection, or something else?

A. While the Fortigate 601F is a firewall with advanced security features, it is also used as a controller device at the head end of each school campus. It is the device that manages the vlans and firmware updates for all of the edge switches and wireless access points at each school. We will not be utilizing the security features.

3. Please advise as to why 25 Fortinet Fortigate 601F? Does Bay County School District have 25 internet circuits to protect?

A. We have 2 internet circuits for our school district and the traffic for all campuses is split between them. The 601s that we will be installing at the schools will be used as a controller

device at the head end of each school. They will be the devices that manage the vlans and firmware updates for all of the edge switches and wireless access points at each school.

4. On Page 2 of ITB 25-04 states "All Bids can be submitted electronically or mailed as long as they are received by the due date at 2:00 PM." But on page 4 it states "Include a printed copy of this form in you bid (pdf) & hard copy PLUS include the completed Microsoft Excel (.xls) worksheet file on your flash drive." Can you please provide accurate and full details for that will constitute a successful response submission and not disqualify a submission?

A. Wording on page 2 is incorrect and was oversight. All bids must be delivered to 1150 West 17th Street, Panama City FL 32405. Either hand delivered or mailed. The Excel Spreadsheet could not be uploaded to the District website due to restrictions. It is available via email if you contact me directly.

5. On Page 4 of ITB in Bid form Instructions number 3 references a Microsoft Excel (.xls) worksheet (Attachment A) but that worksheet was submitted as a PDF in the 470 submission. It also states "Do not try to re-create or alter the spreadsheet". Can we get the Microsoft Excel (.xls) file to fill out to adhere to this ITB and have a successful response submission?

A. The Excel Spreadsheet could not be uploaded to the District website due to restrictions. It is available via email if you contact me directly.

Proposers are asked to acknowledge receipt of this Addendum by signing in the space provided and return either separately or with their proposal response, no later than the opening date of January 18, 2024.

Firm/Signature of Proposer

Printed Name

Address

Telephone Number

City, State, Zip Code

e-mail address